## Saith Usama J.Chitrali

Secretary General, SEERAHT International

## **Contact Information:**

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## **Professional Summary**

Working as a development practitioner since 2012, in which the countable services are provided with the renowned NGOs/NPOs and CBSOs. Also, the multi services provided in the corporate, education and hospitality sectors in the streams of executive management, strategic design and implementation, external linkages/coordination, research and development, capacity building trainings for professional development, soft skills base curriculum for personality enhancement and institutional sustainable development.

Skills and Expertise

Strategic	<b>Operational</b>	Tactical and personal strength
<ul> <li>Concept note writing.</li> <li>EOIs writing.</li> <li>Surveys designing.</li> <li>Proposal writing.</li> <li>Training structuring and plan.</li> <li>Project planning.</li> <li>Administration manual design.</li> <li>PPPs formulations.</li> <li>Impact emphasized planning.</li> <li>Social enterprise structuring.</li> </ul>	<ul> <li>Executive Management.</li> <li>Network and Outreach.</li> <li>MEAL implementation.</li> <li>Liaisons implementation.</li> <li>Linkages development in public and private sector.</li> <li>International linkages and coordination.</li> <li>Public dealing and local donor's engagement.</li> <li>Team leading and Negotiation.</li> <li>Report writing.</li> </ul>	<ul> <li>MS office</li> <li>Basic IT need base understanding.</li> <li>Public speaking.</li> <li>Negotiation skills.</li> <li>Team work.</li> <li>Innovative ideas formulation.</li> <li>AI Based Management Integration.</li> <li>E leadership support</li> </ul>

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Professional	Working	History	
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Job based services	Consultancy base services	
SEERAHT International	Creative Approaches for	
Feb 2025 till Present	Development.	
Secretary General	1 <sup>st</sup> March, 2020 till date.	
	Advisor, Institutional Development.	
World Bank		
Oct 2023 – Oct 2024	Cosmopolitan Institute of Tourism,	
Chief MEAL Officer	Hospitality and Media Sciences.	
	$1^{\text{st}}$ March, $2020 - 30^{\text{th}}$ May 2020	
United Nations Headquarters, New York	Business management Consultant.	
Feb 2016 – Aug 2023	_	
Executive Consultant to Secretary General for Social Development.	International Schools of Cordoba	
	1 <sup>st</sup> December – February 2020.	
Agha Khan Development Network (AKDN)	Business Management Consultant.	
September 2013 - December 2015	-	
Head of Institutional Development and Innovation,	Hazza Institute of Technology.	
Regional Coordinator, Africa.	$1^{st}$ March 2019 – $30^{th}$ April 2019.	

Canadian International Development Agency         February 2013 – August 2013         Senior Researcher (Institutional Development).         Edhi Foundation         March 2010 – March 2011         Strategic support Officer.         Edhi Foundation         March 2008 – Feb 2010         Data Entry Operator         Akhtar Hameed Khan National Centre for Rural Development         April 2021 till Present         Visiting Faculty	Believers of Life Skills TrustMar 2018- March 2019Executive Director.Creative Approaches forDevelopment,May 2017 – August 2017Program Manager.The NGO World (TNW)FoundationMay 2016 – August 2016Program assistant, PATH (Pakistan Youth).
Pakistan Institute of Management         December, 2023 till Present         Visiting Faculty         Working areas	Industries
<ul> <li>Strategic management.</li> <li>Operational management.</li> <li>Liaison and linkage management.</li> <li>Research and Development.</li> <li>Surveys design and sampling mechanism.</li> <li>Trainings and capacity building (Personal, character and professional stream topics).</li> <li>Resource enhancement.</li> <li>Planning design and implementation.</li> <li>MEAL and M&amp;E.</li> <li>Social mobilization.</li> <li>Youth development.</li> <li>Educational innovation.</li> <li>Organizational standardization and administrative functioning.</li> <li>Policies development and implementation designing.</li> </ul>	<ul> <li>Non – Governmental organization</li> <li>Educational institutions formal and informal.</li> <li>Think Tanks.</li> <li>Inter-governmental organization.</li> <li>Corporate sector.</li> <li>Government organization and institutions.</li> </ul>
<ul> <li>Awards and achievements</li> <li>14 Gold medals in Qiraat at National and International Level.</li> </ul>	Languages • Urdu.
<ul> <li>National youth award, 2013 Government of Pakistan.</li> <li>Best volunteer award, 2015 by Agha Khan Rural Support Program.</li> <li>Best community services award, Edhi Foundation</li> <li>Youth development award, 2015 by Agha Khan Development network</li> <li>SAWERA Award 2018 for Social Innovation Model, by the NGO World Foundation on the World NGO Day.</li> <li>2 books published on subject of career counseling and social enterprise.</li> </ul>	<ul> <li>English.</li> <li>Punjabi.</li> <li>Hindko.</li> <li>Khowar.</li> <li>Arabic.</li> <li>Pushto.</li> </ul>

Honorary PhD entitlement from Allama Iqbal Open University, 2019.	
Part time activities	
International Relation and socioeconomic analyst, PTV World and Suno News.	
• Religious speaker with Aur Life, PTV World, PTV News, AAJ News, 92 News, Suno News.	
• Research for issue base studies.	
Impact base publication writing.	
• Script writing.	
• Self-based Institutional viability assessment.	
• Visiting faculty member of National Institute of Management, National Centre for Rural Development and	
Sustainable Development Policy Institute.	
Education	
• Fellowship ADP in Development Studies, University of Amsterdam Netherlands.	
BS in Development Studies IQRA University, Islamabad Campus.	
• MS in Institutional Development University of York, UK.	
• Hifd Ul Quran, Iqra Rauza Tul Atfal Trust (2000)	
• Takhasus Fil Qirat, Dar Ul Qura, Peshawar (2004)	
Dars E Nizami, Jamia Islamia Kamran Market, Saddar (2009)	
• Takhasus Fil Ifta, Dar Ul Uloom, Karachi (2016)	